



# CAPABILITY STATEMENT

# AUSTRALIA'S LARGEST FREIGHT NETWORK

*"Australian owned and operated since 2013, Truckit has access to over 6,500 vetted and accredited carriers across Australia. We have the ability to scale up and down with some of Australia's largest businesses. With world leading technology, Truckit has created a sustainable solution that makes it easy to manage your business' freight"*



Rob

Rob Russell  
Founder and Managing Director

## OUR VISION

Our vision is to make Truckit.net the preferred freight technology platform, efficiently connecting businesses and consumers with freight carriers, while creating positive experiences and driving sustainability.

## VALUE PROPOSITION

We are Australia's number one digital freight marketplace. We are transparent and trustworthy, customer obsessed, creating greater opportunities for our freight carriers.

Truckit offers a unique mix of value and innovation.

- We're constantly improving our simple, efficient platform to empower our shippers and carriers with choice.
- We're Australia's largest freight carrier network with over 6,500 active and responsive transport organisations.
- We provide real time visibility and transparency. In a digital world, why should freight be any different? We're leading the charge to improve freight efficiency and shipper satisfaction.
- We offer automated pricing and shipper-carrier matching. Businesses enjoy a simpler, streamlined approach to save costs and reduce delays.
- We provide exceptional service to remove complexity.
- We're moving freight towards a more sustainable and greener future, helping your business reduce its carbon footprint and meet ESG targets.
- Our platform eliminates wasted time and resources for our shippers, businesses and carriers.
- Connectivity and integrations are a core part of our business.

## OUR MISSION

To remove the friction and reduce waste across freight.

## CORE VALUES

### Innovation

We are visionaries who boldly push for change that adds value, change for the better.

### Accountability

We are driven to achieve excellence and focus on ambitiously delivering our commitments.

### Teamwork

We are a supportive, confident and high performing team who take pride in making our vision a reality.

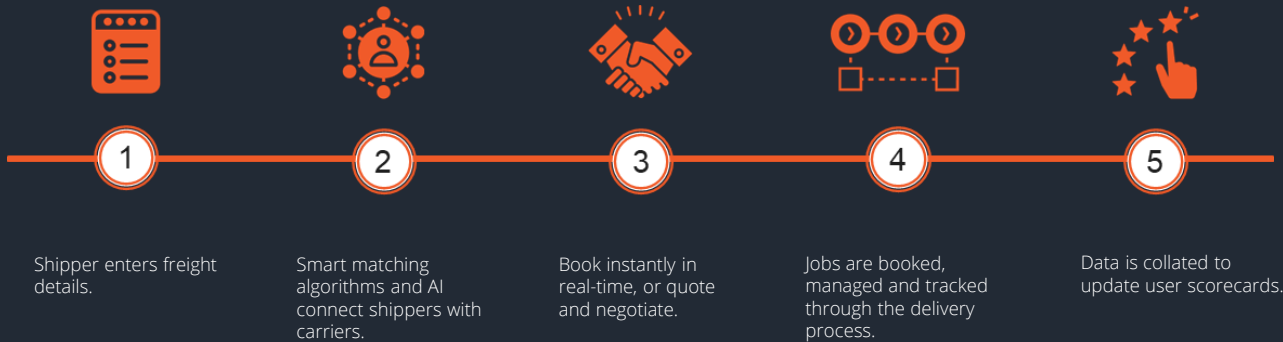
### Service

We are fast, agile, accessible and respectful to all our stakeholders.

# A SIMPLE, EFFICIENT PLATFORM



Truckit lets shippers list and book freight in a matter of minutes with vetted and accredited carriers. They can choose from pre-agreed contracted rates, marketplace spot rates or instant rates. With simple payment and invoicing that enables speed and provides value, it's no wonder that Truckit has Australia's highest Google rating for freight services.



## SCALE YOUR FLEET WITH EASE

With over 6,500 active transport organisations, we are Australia's largest carrier network.

- ✓ Increase delivery capacity during peaks, without the associated costs during quiet times.
- ✓ Increase flexibility in terms of scheduling and routing: respond more quickly to customer needs and changes in demand.
- ✓ Fixed overhead costs are a thing of the past – take on larger contracts and provide faster delivery options.
- ✓ No need for redundancy planning: managing vehicle related costs and labour are a thing of the past.



Truckit freight movements showing completed jobs for financial year 2023.

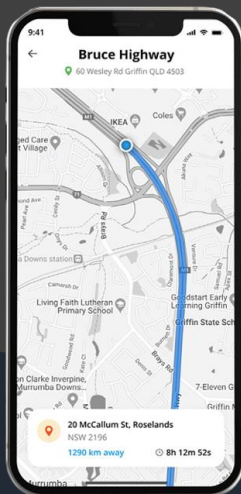
### TRUCKIT UNDERSTANDS WE ARE AN EXTENSION OF YOUR BRAND

*We were looking for an efficient cost effective B2B domestic trucking solution to move large quantities of stock around the country and Truckit more than delivered. Truckit managed the process end to end with a high level of professionalism and enthusiasm. We heard great things from all our retailers and services partners that they exceeded the requirements at their DC's and were a pleasure to work with.*

*They were cheaper than our current trucking solution and the process was easy and transparent. We would recommend Truckit to everyone we know.*

**Kody Okeby**  
Sales Director, Brands and Marks

# REAL TIME VISIBILITY & TRANSPARENCY



Tracking your freight and reconciling invoices shouldn't be a manual process with multiple touch-points. Try our streamlined, automated tracking and invoicing.

- ✓ Improved efficiency: keep an eye on the status and location of freight in transit, and get the invoice linked to the job, instantly.
- ✓ Reduce cost, reconciling, manual errors and payment disputes.
- ✓ Increase customer satisfaction and reduce the customer service burden.
- ✓ Share tracking with your customers easily.

## AUTOMATED PRICING & MATCHING

Transportation tops the list of where to unlock business value. Truckit offers pricing automation to drive efficiency through the freight process. Gone are the days of calls, emails and reviewing.

- ✓ Book immediately or tender your freight quickly and simply.
- ✓ Faster decision-making: our real-time pricing allows for rapid decisions.
- ✓ Use your contract prices or our AI driven spot pricing to carriers for rapid acceptance.
- ✓ Re-list common loads rapidly.
- ✓ Reduce the time and resources needed to match carriers with your freight requirements.

**Shipping Cost Estimator**

Enter delivery address to get an instant estimate

**DELIVERY TO**  
107 Railway Place, Elmore VIC 3558

**PICKUP FROM**  
Wee Waa NSW 2388

**L/W/H** 4.67m x 2.43m x 2.66m **WEIGHT** 19.98 tonnes

**Get an estimate**

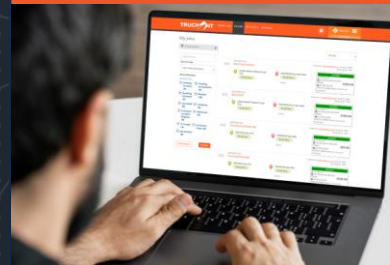
Total distance: 1006KMS **\$7,524**

**Book this shipment**

## DASHBOARDS & REPORTS

Have visibility and insight into your business' freight movements and costs, and uncover industry insights.

Understand carrier utilisation and efficiency, and unlock the true potential and cost savings of a scalable marketplace.





# MANAGED FREIGHT SERVICES

Truckit provides both self-service and managed services. From recurring loads at volume requiring multiple carriers to complex projects, our Managed Services will find a solution.

Truckit's Business Account Management provides:

- ✓ A premium assistance channel for multi-modal freight requirements.
- ✓ Obligation free logistics evaluation of your business.
- ✓ A tailor-made customised commercial solution designed for business' ongoing requirements.
- ✓ Flexible payment terms and arrangements for ongoing daily or weekly services that meet minimum criteria.
- ✓ The bridge between relationship and digital freight management.
- ✓ Risk Management: we help mitigate the risks associated with shipping.
- ✓ Personal service: sometimes you just need to talk to someone.
- ✓ Expertise and resources you just don't have in your team or business.

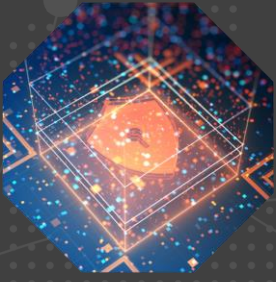
## ENVIRONMENT & SUSTAINABILITY (ESG)

Truckit has the data to measure our impact and we are committed to doing our part to eliminate wasted time and carbon emissions in the trucking industry. Our platform looks to address these two major inefficiencies and give our users more sustainable options through technology and partnerships. Our system can reduce vehicle downtime and idle resources.

## SAFETY & COMPLIANCE

Safety and compliance are critical aspects of operating a business in the freight industry. Whether you're using our managed services or self-managing on the marketplace, the chain of responsibility is an integral part to all users operations. Adhering to safety regulations and compliance standards is essential to ensure the well-being of our drivers, the public, and your business' reputation.





## DATA SECURITY

Cybersecurity and data protection are paramount in our freight marketplace. We employ advanced encryption, access controls, and regular audits to secure sensitive information.

User education and adherence to industry standards further fortify our defences. Vigilant monitoring ensures immediate response to potential threats, safeguarding the integrity and privacy of all users' data.

## PARTNERSHIPS & BENEFITS

Truckit partners with Australia's most trusted suppliers to the transportation and freight industry. The benefits and value created for both our Shippers and Providers is an extremely important aspect to creating a more efficient marketplace for everyone. Partnerships span consumables, social, sustainability, chain of responsibility, compliance, finance and insurance.



## TRUCKIT SNAPSHOT



Proudly Australian  
owned and operated



4.9 stars  
Google rating from  
>4000 reviews



24,114,850 kms  
travelled in completed  
jobs for FY23



Over 6,500 vetted  
transport providers



Over 550,000 verified  
customer accounts



Australian based  
customer support  
centre



Australia's first freight  
organisation using accurate,  
dynamic AI pricing



Successfully operating for  
over 10 years



*Australia's leading freight tech platform*